

2023-24 Careers Programme: Prep School-Remove

The Gatsby Benchmarks	The Gatsby Benchmarks'	Prep School - Learning Activities including assemblies, tutor time,	Shell - Learning Activities including assemblies, tutor time,	Remove - Learning Activities including assemblies, tutor time,	Resources	Links to CDI outcomes
Gatsby Benchmark 1: A stable careers programme	The Dover College careers programme has been developed using the Gatsby Benchmark Toolkit, the CDI's Framework for careers, employability and enterprise education and the DfE's Statutory Guidance. The programme is evaluated every year using Compass and through a programme of evaluation from students, staff, Governors and parents/guardia ns.	variety of methods including Laborem and visits.  The programme is evaluated regularly groups and questionnaires.	events and visits ne is delivered to all students from Prep (6th form only), PHSE (Prep 1 to Fifth F  v taking the views of students, staff, pare at least twice annually, to ensure that we	ents and governors through focus	The Gatsby Benchmarks  The CDI Framework  Statutory Guidance 2023	The 6 Learning Development Skills identified by the Careers Development Framework are:  Grow throughout life - Students need to grow throughout life by learning and reflecting on themselves, their background, and their strengths  Explore Possibilities - Students need to explore the full range of possibilities open to them and learn about recruitment processes and the culture of different workplaces  Manage career - Students need to manage their career actively, make the most of opportunities and learn from setback  Create opportunities - Students need to create opportunities by being proactive and building positive relationships with other  Balance life and work - Students need to balance their life as a worker and/or entrepreneur with their wellbeing, other interests and their involvement with their family and community  See the big picture - Students need to see the big picture by paying attention to how the economy, politics and society connect with their own life and career  Each of the six learning development skills has been broken down into learning outcomes, and mapped against the Dover College Careers Programme
Gatsby Benchmark 2: Learning from career	Pupils and parents have access to good quality	The annual whole school careers talk carousel held as part of Round Square week enables students to hear from a wide range of	The annual whole school careers talk carousel held as part of Round Square week enables students to	The annual whole school careers talk carousel held as part of Round Square week enables students to	Labour Market section of	Grow throughout life:

and labour	information	employers. Prep 6 attend this event,	hear from a wide range of	hear from a wide range of	school	Seeking out challenges and opportunities for
market	about future	as part of their transition programme	employers.	employers.	website	development
information	study options		' '			Planning their next steps in learning and work
	and labour	Fiver Challenge Enterprise	10X Challenge Enterprise	10X Challenge Enterprise	Amazing	
	market	competition for Prep 5 and 6	competition for Senior School	competition for Senior School	apprenticesh	Explore possibilities:
	opportunities	teaches them the skills needed to be	demonstrates that self-employment	demonstrates that self-employment		p p
	Pupils are	enterprising and gives them an	is a real option for their future, as	is a real option for their future, as	<u>ips</u>	Actively seeking out information on the labour
	aware of	insight into what it is like to be self-	well as giving them an insight into	well as giving them an insight into		market and education system to support their
	opportunities in	employed, along with an insight into	the labour market.	the labour market.	Kent and	career
	the labour	the labour market.			<u>Medway</u>	Having a clear understanding of the learning
	market, locally		Students are signposted to the	Students are signposted to the	<u>Labour</u>	pathways and qualifications that they will need
	and nationally	Students are signposted to the	careers section of the Dover College	careers section of the Dover College	<u>Market</u>	to pursue their career
	Pupils are able	careers section of the Dover College	website where there is an LMI	website where there is an LMI	Information	Analysing and preparing for recruitment and
	to acknowledge	website where there is an LMI	section including the Careerometer	section including the Careerometer		selectin processes
	that careers	section including the Careerometer	section including the Careerometer	section including the Careerometer	Kent CXK	Colociiii processes
	develop	section including the Careerometer			Labour	Manage career:
	differently.				<u>Market</u>	manage ourcor.
						Considering the risks and rewards of different
	Pupils can				<u>Information</u>	pathways and careers and deciding between
	identify different					them
	kinds of work				<u>National</u>	uieiii
	Pupils can				Careers	Create opportunities:
	identify the				<u>Service</u>	Create opportunities.
	main types of					Building and maintaining relationships and
	employment in				LMI For All	networks within and beyond the school
	their area (LMI)					Being proactive about their life, learning and
	and how this				Tomorrow's	
	information can				Engineers	career
	be useful to				<u> Liigiiiooro</u>	Being creative and agile as they develop their     corner pathway
	them				This is	career pathway
	Know how to					Considering entrepreneurialism and self-     maleyment as a garage pathyrous.
	access a wide				Engineering	employment as a career pathway
	range of					Balance life and work
	careers				Careers in	balance life and work
	information,				<u>Healthcare</u>	Dispusion for the kind of belongs of work and
	advice and				<u>and</u>	Planning for the kind of balance of work and  life that they want.
	guidance.				<u>Medicine</u>	life that they want
	Recognise					See the hig picture
	employability				Careers in	See the big picture
	skills and				Food and	Evaluating different media, information
	qualities and				Drink	sources and viewpoints and reflecting on the
	identify the					best way to get information for their career
	ones they have				<u>10X</u>	Exploring and responding to local and national
	demonstrated				Challenge	Exploring and responding to local and national market trends
	Evaluate the				<u>Orianerige</u>	
	choice and				The	Exploring and responding to trends in technology and science.
	opportunities				<u>The</u>	technology and science
	available to				Careeromet	<ul> <li>Exploring and responding to the relationship between career and the environment</li> </ul>
	them				<u>er - explore</u>	
					<u>er - explore</u> <u>sectors</u>	Exploring and responding to the relationship between career, politics and the economy

plan to help them get the

Gatsby Benchmark 3: Addressing the needs of every pupil	qualifications, skills and experience they need  Manage transitions by being flexible, positive and well prepared  Developing your career management, employability	Employability skills are covered through assemblies, tutor time and the programme  The Head of Careers is involved in the delivery of aspects of the careers programme and adapts delivery to ensure age-appropriate activities take place that meet the	Employability skills are covered through assemblies, tutor time and the programme  Unlimited 1:1 guidance meetings available for all students, alongside drop-in sessions. All careers guidance meetings are led by a suitably qualified and experienced	Employability skills are covered through assemblies, tutor time and the programme  Unlimited 1:1 guidance meetings available for all students, alongside drop-in sessions. All careers guidance meetings are led by a suitably qualified and experienced	Success at School  UCAS: Access for students with IN	<ul> <li>Grow throughout life:</li> <li>Actively seeking out help, support and feedback</li> <li>Taking responsibility for their learning and aiming high</li> <li>Seeking out challenges and opportunities for development</li> <li>Reflecting on and recording achievements,</li> </ul>
	and enterprise skills  Students can explain what skills they have gained from careers, employability and enterprise activities  Students recognise when they have	needs of all students.  The Head of Careers works closely with the Head of Prep school and staff to ensure that delivery of careers events and activities meets the needs of all students.  Prep School assemblies are used to celebrate achievements both in and out of school including within communities, for example, litter picking, volunteering at a charity	All students are offered a highly personalised structure to the guidance available to ensure that all students individual needs are met. This can include, but is not limited to, weekly scheduled meetings.  Stereotyping, discrimination and bullying (including in the workplace_ and what actions to take are all discussed within the PSHE	professional.  All students are offered a highly personalised structure to the guidance available to ensure that all students individual needs are met. This can include, but is not limited to, weekly scheduled meetings.  Stereotyping, discrimination and bullying (including in the workplace_ and what actions to take are all discussed within the PSHE		experiences and learning and communicating them to others  • Discussing and reflecting on the impact of heritage, identify and values  Explore possibilities:  • Having a clear understanding of the learning pathways and qualifications that Thye will need to pursue their career  • Analysing and preparing for recruitment and selection processes
	shown determination in their past experiences Students are able to describe their strengths and preferences	event, collecting second hand clothes for distribution at a cold centre, working at a food bank.  Pupils in Prep 6 are given prefect responsibilities – marketing, safeguarding, events, pupil voice  Throughout the Prep School children work on their characteristics of effective learning which include:  Research Listening skills Working independently and as part of a team  PSHE: Work well with others What am I good at? Stau motivated when doing something challenging Working hard to achieve dreams and goals	curriculum.  Face to face careers advice and guidance is available on request to all pupils all carried out by a suitably qualified professional.  PSHE:	Face to face careers advice and guidance is available on request to all pupils all carried out by a suitably qualified professional. The importance of this is emphasised to students making decisions for their future.  Decisions, Decisions, Decisions – the transition programme for students making their options choices – ensures that lessons, assemblies and individual advice meets the needs of all students.  PSHE:  Who am I?  My 'family' - influence on self-identity  Defining stereotypes  The power of first impression  Prejudice and discrimination  Making a positive contribution		<ul> <li>Building their confidence and optimism about their future and acting on it</li> <li>Actively planning, prioritising and setting targets for their future</li> <li>Managing the transition into post-16 the learning context and preparing for post-18 transition</li> <li>Being proactive about being resilient and learning from setbacks</li> <li>Create opportunities:</li> <li>Building and maintaining relationships and networks within and beyond the school</li> <li>Being proactive about their life, learning and career</li> <li>Being creative and agile as they develop their career pathway</li> <li>Representing themselves and others</li> <li>Acting as a leader, role model, or example to others</li> </ul>

				Your goals – long term		Balance life and work:
				What money can't buy		Balance life and work.
				Money and earnings		Diamaina for the Live Lating of heaters and the second
				The price of life		Planning for the kind of balance of work and  "for the till account."
				• The price of file		life that they want
						Taking action to improve their physical and
						mental wellbeing
						Beginning to manage their own money and
						plan their finances (e.g. thinking about student
						loans)
						Actively shaping their involvement in their
						family and community as part of their career
						planning
						Planning for different life stages and
						considering the different life roles that they
						want to play
						<ul> <li>Being aware of their role in ensuring rights and responsibilities in the workplace and in society</li> </ul>
						·
						Taking action to challenge prejudice,
						stereotypes and discrimination in learning and
						workplaces when they encounter them
						See the big picture:
						Evaluating different media, information
						sources and viewpoints and reflecting on the
						best way to get information for their career
						best way to get information for their career
Gatsby	All teachers link	Careers Focus week, held annually,	Curriculum subjects link their	Curriculum subjects link their	icould -	Grow throughout life:
Benchmark	curriculum	has its main focus on linking their	curriculum to the skills needed in the	curriculum to the skills needed in the	<u>video</u>	
4: Linking	learning with	curriculum to careers. This enables	workplace and look to make links	workplace and look to make links	resources	<ul> <li>Seeking out challenges and opportunities for</li> </ul>
curriculum	careers and	teaching staff to ensure students	with relevant industries offering both	with relevant industries offering both	for subject	development
to careers	emphasise the	fully understand how their subject	additional employer encounters and	additional employer encounters and	<u>teachers</u>	Reflecting on and recoding achievements,
	importance of	gives them skills for employability	visits to the workplace	visits to the workplace		experiences and learning and communicating
	succeeding in	and how the subject links to			Prospects -	them to others
	Maths and	potential future careers.	Each curriculum area has a	Each curriculum area has a	Job Profiles	
	English		dedicated careers notice board	dedicated careers notice board		Explore possibilities
	STEM teachers	Prep School use the topic of 'Jobs	highlighting the routes into different	highlighting the routes into different	<u>STEM</u>	
	highlight the	that Help Others' in Early Years and	types of employment and how their	types of employment and how their	learning	Having a clear understanding of the learning
	relevance of	links are made in all subject areas in	subject prepares students for the	subject prepares students for the	Futural core	pathways and qualifications that they will need
	STEM subjects	the rest of Prep School to ensure all	workplace. These also highlight	workplace. These also highlight	FutureLearn	to pursue their career
	for a wide range	students are engaged in careers focused learning as young as	different routes into employment.	different routes into employment.	- linking to	to pursue trieli careei
	of future career	through Careers Focus Week but	Careers Focus week, held annually,	Careers Focus week, held annually,	the curriculum	Manage career:
	paths	also as a continual theme for the	has its main focus on linking	has its main focus on linking	<u>carricularii</u>	manage career.
		year including organising for	curriculum to careers. This enables	curriculum to careers. This enables	Plan It	Building their confidence and optimism about
		Paramedics and an Emergency	teaching staff to ensure students	teaching staff to ensure students	Resources	their future and acting on it
		Response Unit to attend school.	fully understand how their subject	fully understand how their subject	1100001003	Actively planning, prioritising and setting
		responde office deterior solitori.	gives them skills for employability	gives them skills for employability	My Learning,	targets for their future
		The Prep School's schemes of work	and how the subject links to	and how the subject links to	My Future	targoto for their fatare
		all incorporate how careers is	potential future careers.	potential future careers.		Create opportunities:

		embedded into every subject, for every year group  The PSHE programme is delivered to the whole Prep school, by year group.  PSHE:  Work well with others  What am I good at?  Stau motivated when doing something challenging  Working hard to achieve dreams and goals	The 10X Challenge run annually by the Head of Sixth Form/Business enables students to see links to curriculum subjects through the development of their own businesses.  PSHE:  Who am I?  My influences  Prejudice and discrimination  Challenging stereotypes  Protected characteristics  My dreams and goals  Coping strategies  Responsible and irresponsible choices and the consequences on my future	The 10X Challenge run annually by the Head of Sixth Form/Business enables students to see links to curriculum subjects through the development of their own businesses  PSHE:  Who am I?  My 'family' - influence on self-identity  Defining stereotypes  The power of first impression  Prejudice and discrimination  Making a positive contribution  Your goals – long term  What money can't buy  Money and earnings  The price of life		<ul> <li>Building and maintaining relationships and networks within and beyond the school</li> <li>Being proactive about their life, learning and career</li> <li>Representing themselves and others</li> <li>Acting as a leader, role-model for example to others</li> <li>Balance life and work:         <ul> <li>Taking action to challenge prejudice, stereotypes and discrimination in learning and workplaces when they encounter them</li> </ul> </li> <li>See the big picture:         <ul> <li>Evaluating different media, information sources and viewpoints and reflecting on the best way to get information for their career</li> <li>Exploring and responding to local and national labour market trends</li> <li>Exploring and responding to trends in technology and science</li> <li>Exploring and responding to trends in the relationship between career, politics and the economy</li> </ul> </li> </ul>
Gatsby Benchmark 5: Encounters with employers and employees	Every pupil has multiple opportunities to learn from employers  Students understand the skills that are valued in the workplace  Students participate in at least one meaningful encounter with an employer every year between Shell and Upper Sixth  The school builds strong and lasting links with local businesses	Students can access encounters with employers via assemblies and events.  The annual whole school careers talk carousel held as part of Round Square week enables Prep 6 students to hear from a wide range of employers.  Prep School use the topic of 'Jobs that Help Others' in Early Years and links are made in all subject areas in the rest of Prep School to ensure all students are engaged in careers focused learning as young as through Careers Focus Week but also as a continual theme for the year including organising for Paramedics and an Emergency Response Unit to attend school.  As part of Careers Focus Week, Prep School invited in parents to talk	Students can access encounters with employers via assemblies and events.  The annual whole school careers talk carousel held as part of Round Square week enables students to hear from a wide range of employers and employees.  Every visit out of school is linked to the world of work by ensuring students understand that those they meet in the workplace can give insight into their careers.  PSHE:  Who am I?  My influences  Prejudice and discrimination  Challenging stereotypes  Protected characteristics  My dreams and goals  Coping strategies	Students can access encounters with employers via assemblies and events.  The annual whole school careers talk carousel held as part of Round Square week enables students to hear from a wide range of employers and employees.  Every visit out of school is linked to the world of work by ensuring students understand that those they meet in the workplace can give insight into their careers.  PSHE:  Who am I?  My 'family' - influence on self-identity  Defining stereotypes  The power of first impression  Prejudice and discrimination	Making it meaningful checklist  Engaging Employers: a How to Guide  The 'Work It' Series	<ul> <li>Actively seeking out help, support and feedback</li> <li>Seeking out challenges and opportunities for development</li> <li>Reflecting on and recording achievements, experiences and learning and communicating them to others</li> <li>Planning their next steps in learning and work</li> <li>Explore possibilities</li> <li>Developing a clear direction of travel in their career and actively pursuing this</li> <li>Actively seeking out information on the labour market and education system to support their career</li> <li>Actively researching and reflecting on workplaces, workplace culture and expectations</li> <li>Analysing and preparing for recruitment and selection processes</li> </ul>

	Students can describe the organisation and structure of different types of businesses	about their jobs and careers, giving all pupils the advantage of encounters with employers and employees  PSHE:  Work well with others  What am I good at?  Stau motivated when doing something challenging  Working hard to achieve dreams and goals	Responsible and irresponsible choices and the consequences on my future	<ul> <li>Making a positive contribution</li> <li>Your goals – long term</li> <li>What money can't buy</li> <li>Money and earnings</li> <li>The price of life</li> </ul>		<ul> <li>Building their confidence and optimism about their future and acting on it</li> <li>Considering the risks and rewards of different pathways and career and deciding between them</li> <li>Create opportunities: <ul> <li>Building and maintaining relationships and networks within and beyond the school</li> <li>Being proactive about their life, learning and career</li> <li>Representing themselves and others</li> </ul> </li> <li>Balance life and work: <ul> <li>Planning for the kind of balance of work and life that they want</li> </ul> </li> <li>See the big picture: <ul> <li>Exploring and responding to local and national labour market trends</li> </ul> </li> </ul>
Gatsby Benchmark 6: Experiences of workplaces	Know how to prepare and present themselves well when going through a selection process  Are aware of laws relating to young people's permitted hours of employment  Recognises stereotyping and discrimination	In order to learn about the community in which they learn, pupils learn about former pupils, the different roles that people take, and who helps keep them safe.  In Healthy Schools Week students went to a variety of workplaces to learn about all aspects of being healthy and the roles related to health and wellbeing  Prep 6 pupils attend the science jamboree at Pfizer where they participate in a range of different activities and learn about the business  Students use the school kitchens and are led by the catering staff in learning how to cook, which gives them an insight into the world of hospitality.  PSHE:  • Work well with others	Curriculum staff organise visits to workplaces that correlate with their curriculum subject, these include STEM subjects, and BTEC subjects.  Stereotyping, discrimination and bullying (including in the workplace_ and what actions to take are all discussed within the PSHE curriculum.  PSHE:  • Who am I?  • My influences  • Prejudice and discrimination  • Challenging stereotypes  • Protected characteristics  • My dreams and goals  • Coping strategies  • Responsible and irresponsible choices and the consequences on my future	Curriculum staff organise visits to workplaces that correlate with their curriculum subject, these include STEM subjects, and BTEC subjects.  Stereotyping, discrimination, and bullying (including in the workplace_ and what actions to take are all discussed within the PSHE curriculum.  PSHE:  Who am I?  My 'family' - influence on self-identity  Defining stereotypes  The power of first impression  Prejudice and discrimination  Making a positive contribution  Your goals – long term  What money can't buy  Money and earnings  The price of life	Barclays Virtual Work Experience  Springpod Virtual Work Experience  The Forage Virtual Work Experience	<ul> <li>Actively seeking out help, support and feedback</li> <li>Seeking out challenges and opportunities for development</li> <li>Reflecting on and recording achievements, experiences and learning and communicating them to others</li> <li>Planning their next steps in learning and work</li> <li>Explore possibilities</li> <li>Developing a clear direction of travel in their career and actively pursuing this</li> <li>Actively seeking out information on the labour market and education system to support their career</li> <li>Actively researching and reflecting on workplaces, workplace culture and expectations</li> <li>Analysing and preparing for recruitment and selection processes</li> <li>Manage career:</li> </ul>

		<ul> <li>What am I good at?</li> <li>Stau motivated when doing something challenging</li> <li>Working hard to achieve dreams and goals</li> </ul>				Building their confidence and optimism about their future and acting on it Considering the risks and rewards of different pathways and career and deciding between them  Create opportunities: Building and maintaining relationships and networks within and beyond the school Being proactive about their life, learning and career Representing themselves and others Considering entrepreneurialism and selfemployment as a pathway  Balance life and work: Planning for the kind of balance of work and life that they want Actively shaping their involvement in their family and community as part of career planning Being aware of their role in ensuring rights and responsibilities in the workplace and in society  See the big picture:  Exploring and responding to local and national labour market trends Exploring and responding to trends in technology and science Exploring and responding to trends in the relationship between career, politics and the economy
Gatsby Benchmark 7: Encounters with further and higher education	All students understand the full range of learning opportunities that are available to them, including academic, vocational as well as college, university and the workplace	A wide range of Dover College alumni, parents and other contacts visit the school and talk to students about pathways to FE and university	A number of HE providers visit the school, either for mini university fairs, including European Universities, alongside representatives running sessions on preparation for university from local providers  A wide range of Dover College alumni, parents and other contacts visit the school and talk to students about pathways to FE and university	A number of HE providers visit the school, either for mini university fairs, including European Universities, alongside representatives running sessions on preparation for university from local providers  A wide range of Dover College alumni, parents and other contacts visit the school and talk to students about pathways to FE and university	Making the most of an HE Fair  UCAS - discovery - The HE Fair  Spotlight Talks with Universities	<ul> <li>Grow throughout life:</li> <li>Actively seeking out help, support and feedback</li> <li>Taking responsibility for their learning and aiming high</li> <li>Seeking out challenges and opportunities for development</li> <li>Reflecting on and recording achievements, experiences and learning and communicating them to others</li> <li>Planning their next steps in learning and work</li> </ul> Explore possibilities:

	Un	niversity
	<u>Ta</u>	Developing a clear direction of travel in their
		career and actively pursuing this
		<ul> <li>Actively seeking out information on the labour market and education system to support their</li> </ul>
		career
		Having a clear understanding of the learning
		pathways and qualifications that they will need
		to pursue their career
		<ul> <li>Actively researching and reflecting on workplaces, workplace culture and</li> </ul>
		expectations
		<ul> <li>Analysing and preparing for recruitment and</li> </ul>
		selection processes
		Manage career:
		Building their confidence and optimism about their future and acting on it.
		<ul><li>their future and acting on it</li><li>Actively planning, prioritising and setting</li></ul>
		targets for their future
		Considering the risks and rewards of different
		pathways and careers and deciding between them
		<ul> <li>Managing the transition into post-16 the</li> </ul>
		learning context and preparing for post-18 transition
		Being proactive about being resilient and
		learning from setbacks
		Create opportunities:
		Building and maintaining relationships and
		networks within and beyond the school
		<ul> <li>Being proactive about their life, learning and career</li> </ul>
		Being creative and agile as they develop their
		career pathway
		Representing themselves and others
		Balance life and work:
		Planning for different life stages and
		considering the different life roles that they
		want to play
		See the big picture:
		Evaluating different media, information
		sources and viewpoints and reflecting on the
		best way to get information for their career

Gatsby Benchmark 8: Personal guidance	All students have the opportunity for guidance interviews with a careers adviser  Interviews should be timed to meet the individual needs of the student  Interviews should be available whenever significant student or career choices are being made.	Access to the careers section of the LRC is available to all students. Resources are both online, accessed via the <i>QR Your Future</i> cards, and paper based and include information from professional bodies, post 18 institutions, apprenticeship providers and employers and cover key transition moments.  The Head of Careers attends events and lessons in the Prep School as part of Careers Focus week and answers questions from students in lessons, which will often constitute personal guidance.	Access to the careers section of the LRC is available to all students. Resources are both online, accessed via the <i>QR Your Future</i> cards, and paper based and include information from professional bodies, post 18 institutions, apprenticeship providers and employers and cover key transition moments.  Unlimited 1:1 Careers Guidance meetings are available for all students. They are delivered by a highly experienced, suitably qualified careers guidance professional.	Access to the careers section of the LRC is available to all students. Resources are both online, accessed via the <i>QR Your Future</i> cards, and paper based and include information from professional bodies, post 18 institutions, apprenticeship providers and employers and cover key transition moments.  Unlimited 1:1 Careers Guidance meetings are available for all students. They are delivered by a highly experienced, suitably qualified careers guidance professional.	What does 'good' look like?	Grow throughout life:  Actively seeking out help, support and feedback Planning their next steps in learning and work Discussing and reflecting on the impact of heritage, identify and values  Explore possibilities  Developing a clear direction of travel in their career and actively pursuing this Actively seeking out information on the labour market and education system to support their career Having a clear understanding of the learning pathways and qualifications that they will need to pursue their career  Manage career:  Building their confidence and optimism about their future and acting on it Actively planning, prioritising and setting targets for their future Considering the risks and rewards of different pathways and careers and deciding between them Manging the transition into the post-16 learning context and preparing for post-18 transitions  Create Opportunities  Starting to take responsibility for making things happen in their career Being able to reflect on and change their career ideas, and the strategies they are pursuing to achieve them  Balance life and work  Planning for the kind of balance of work and life that they want Beginning to manage their own money and plan their finances (e.g. thinking about student finance)  See the big picture

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